

Year 1

	June	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	Yearly Total
	2,020	2,020	2,020	2,020	2,020	2,020	2,020	2,021	2,021	2,021	2,021	2,021	
Cash on Hand (beginning of month)	500,000	393,825	307,275	278,975	1,753,375	3,223,775	4,605,400	5,494,650	6,329,025	7,213,525	8,579,550	10,666,450	
Cash Available (on hand + receipts, before cash out)	500,000	428,825	412,275	2,738,975	4,213,375	5,718,775	6,685,400	7,609,650	8,479,025	9,988,525	12,329,550	15,216,450	
Cash Position (end of month)	393,825	307,275	278,975	1,753,375	3,223,775	4,605,400	5,494,650	6,329,025	7,213,525	8,579,550	10,666,450	12,948,850	

Nursery and Cultivation

Zone 1 - 1.5 acres hoop light dep canopy	0.00	0.00	0.00	2500.00	2500.00	2500.00	2000.00	2000.00	2000.00	2500.00	3000.00	3500.00	22,500
Zone 2 - 3 acres outdoor canopy	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
Zone 3 - 7 acres outdoor canopy	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
Clones	0.00	5000.00	15000.00	30000.00	30000.00	35000.00	40000.00	45000.00	50000.00	75000.00	150000.00	200000.00	

Light Dep Product Allocations - LBs

Wholesale Flower (tops)	0	0	0	750	750	750	600	600	600	750	900	1,050	6,750
Branded Flower (tops)	0	0	0	500	500	500	400	400	400	500	600	700	4,500
Wholesale Flower (smalls)	0	0	0	750	750	750	600	600	600	750	900	1,050	6,750
Wholesale sugar leaf/shake	0	0	0	500	500	500	400	400	400	500	600	700	4,500

Outdoor Product Allocations - LBs

Wholesale Flower (tops)	0	0	0	0	0	0	0	0	0	0	0	0	0
Branded Flower (tops)	0	0	0	0	0	0	0	0	0	0	0	0	0
Wholesale Flower (smalls)	0	0	0	0	0	0	0	0	0	0	0	0	0
Wholesale sugar leaf/shake	0	0	0	0	0	0	0	0	0	0	0	0	0

Sales

Wholesale Flower (tops)	0	0	0	937,500	937,500	937,500	750,000	750,000	750,000	937,500	1,125,000	1,312,500	\$8,437,500
Branded Flower (tops)	0	0	0	750,000	750,000	750,000	600,000	600,000	600,000	750,000	900,000	1,050,000	\$6,750,000
Wholesale Flower (smalls)	0	0	0	487,500	487,500	487,500	390,000	390,000	390,000	487,500	585,000	682,500	\$4,387,500
Wholesale sugar leaf/shake	0	0	0	75,000	75,000	75,000	60,000	60,000	60,000	75,000	90,000	105,000	\$675,000
Clones	0	35,000	105,000	210,000	210,000	245,000	280,000	315,000	350,000	525,000	1,050,000	1,400,000	\$4,725,000

Gross Sales	\$0	\$35,000	\$105,000	\$2,460,000	\$2,460,000	\$2,495,000	\$2,080,000	\$2,115,000	\$2,150,000	\$2,775,000	\$3,750,000	\$4,550,000	\$24,975,000
Total Cash Receipts	\$0	\$35,000	\$105,000	\$2,460,000	\$2,460,000	\$2,495,000	\$2,080,000	\$2,115,000	\$2,150,000	\$2,775,000	\$3,750,000	\$4,550,000	\$24,975,000

Cash Paid Out

Lease	0	0	0	0	0	0	0	0	0	0	0	0	0
Marketing (festivals, competitions included)	0	0	0	0	0	0	0	0	0	30,000	30,000	30,000	90,000
Salaries	50,000	50,000	50,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	870,000
Employee bonuses						112,500	112,500	112,500	90,000	90,000	90,000	112,500	720,000
Employee taxes @26%	13,000	13,000	13,000	20,800	20,800	20,800	20,800	20,800	20,800	20,800	20,800	20,800	226,200
Electric	10,000	6,000	6,000	8,000	10,000	14,000	14,000	14,000	14,000	10,000	8,000	8,000	122,000
Cultivation expendables and supplies	0	0	0	212,500	212,500	212,500	170,000	170,000	170,000	212,500	255,000	297,500	1,912,500
Wholesale flower and trim packaging	0	0	0	2,000	2,000	2,000	1,600	1,600	1,600	2,000	2,400	2,800	18,000
Branded flower packaging	0	0	0	128,000	128,000	128,000	102,400	102,400	102,400	128,000	153,600	179,200	1,152,000
Clones and supplies	0	5,000	15,000	35,000	35,000	40,000	44,000	49,000	54,000	80,000	156,000	207,000	720,000
Hand trimming	0	0	0	125,000	125,000	125,000	100,000	100,000	100,000	125,000	150,000	175,000	1,125,000
Machine Trimming	0	0	0	18,750	18,750	18,750	15,000	15,000	15,000	18,750	22,500	26,250	168,750
Natural Gas	500	500	500	500	1,000	1,500	1,500	1,500	1,500	1,500	1,500	750	12,250
Security	9,000	9,000	9,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	153,000
Cannabis Laboratory Testing	0	0	0	115,000	115,000	115,000	92,000	92,000	92,000	115,000	138,000	161,000	1,035,000
Workers Comp	625	625	625	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	10,875
Business Insurance	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000
Health insurance(s)	5,000	5,000	5,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	105,000
Legal fees	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	25,000	20,000	145,000
Janitorial Supplies	300	300	300	300	300	600	600	600	600	600	600	600	5,700
Waste disposal	500	500	500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	24,000
Trash	1,800	1,800	1,800	1,800	1,800	2,400	2,400	2,400	2,400	3,000	3,000	3,000	27,600
Internet	250	250	250	250	250	250	250	250	250	250	250	250	3,000
Office supplies	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Equipment expenses*	0	10,000	10,000	25,000	25,000	25,000	250,000	250,000	250,000	250,000	250,000	250,000	1,595,000
Land prep/upkeep	0	2,000	2,000	2,000	2,000	2,000	2,000	86,000	86,000	20,000	20,000	20,000	244,000
Licensing	0	0	0	0	0	0	0	0	0	0	0	375,000	375,000
Misc Supplies	0	1,500	1,500	1,500	3,000	3,000	3,000	4,500	4,500	4,500	4,500	4,500	34,500
In-house distribution costs	0	875	2,625	61,500	61,500	62,375	52,000	52,875	53,750	69,375	93,750	113,750	624,375
Sales commission	0	0	0	105,000	105,000	105,000	84,000	84,000	84,000	105,000	126,000	147,000	945,000

Total Cash Paid Out	106,175	121,550	133,300	985,600	989,600	1,113,375	1,190,750	1,280,625	1,265,500	1,408,975	1,663,100	2,267,600	12,526,150
County gross sales tax	0	0	0	0	0	0	0	0	0	0	0	0	0
State cultivators tax	0	1,400	4,200	98,400	98,400	99,800	83,200	84,600	86,000	111,000	150,000	182,000	999,000
	0	0	0	51,600	51,600	51,600	41,280	41,280	41,280	51,600	61,920	72,240	464,400

Pre Tax Income	-\$106,175.00	-\$87,950.00	-\$32,500.00	\$1,324,400.00	\$1,320,400.00	\$1,230,225.00	\$764,770.00	\$708,495.00	\$757,220.00	\$1,203,425.00	\$1,874,980.00	\$2,028,160.00	\$10,985,450
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Year 2

	June	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	Yearly Total
	2,021	2,021	2,021	2,021	2,021	2,021	2,021	2,022	2,022	2,022	2,022	2,022	
Cash on Hand (beginning of month)	12,948,850	22,472,500	25,241,400	28,010,300	30,485,950	52,527,500	54,493,250	65,017,000	66,982,750	68,243,500	70,473,900	73,871,800	
Cash Available (on hand + receipts, before cash out)	29,048,850	26,922,500	29,691,400	32,110,300	62,435,950	56,277,500	72,343,250	68,767,000	70,732,750	72,343,500	75,973,900	82,171,800	
Cash Position (end of month)	22,472,500	25,241,400	28,010,300	30,485,950	52,527,500	54,493,250	65,017,000	66,982,750	68,243,500	70,473,900	73,871,800	79,224,950	

Nursery and Cultivation

Zone 1 - 1.5 acres hoop light dep canopy	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	36,000
Zone 2 - 3 acres outdoor canopy	7500.00	0.00	0.00	0.00	12000.00	0.00	6000.00	0.00	0.00	0.00	0.00	0.00	25,500
Zone 3 - 7 acres outdoor canopy	17500.00	0.00	0.00	0.00	28000.00	0.00	14000.00	0.00	0.00	0.00	0.00	0.00	59,500
Clones	200000.00	250000.00	250000.00	200000.00	150000.00	150000.00	150000.00	150000.00	150000.00	200000.00	400000.00	800000.00	3,050,000

Light Dep Product Allocations - LBs

Wholesale Flower (tops)	900	900	900	900	900	900	900	900	900	900	900	900	10,800
Branded Flower (tops)	600	600	600	600	600	600	600	600	600	600	600	600	7,200
Wholesale Flower (smalls)	900	900	900	900	900	900	900	900	900	900	900	900	10,800
Wholesale sugar leaf/shake	600	600	600	600	600	600	600	600	600	600	600	600	7,200
													36,000

Outdoor Product Allocations - LBs

Wholesale Flower (tops)	10,000	0	0	0	16,000	0	8,000	0	0	0	0	0	34,000
Branded Flower (tops)	2,500	0	0	0	4,000	0	2,000	0	0	0	0	0	8,500
Wholesale Flower (smalls)	7,500	0	0	0	12,000	0	6,000	0	0	0	0	0	25,500
Wholesale sugar leaf/shake	5,000	0	0	0	8,000	0	4,000	0	0	0	0	0	17,000
													85,000

Sales

Wholesale Flower (tops)	10,125,000	1,125,000	1,125,000	1,125,000	15,525,000	1,125,000	8,325,000	1,125,000	1,125,000	1,125,000	1,125,000	1,125,000	\$44,100,000
Branded Flower (tops)	3,900,000	900,000	900,000	900,000	5,700,000	900,000	3,300,000	900,000	900,000	900,000	900,000	900,000	\$21,000,000
Wholesale Flower (smalls)	585,000	585,000	585,000	585,000	8,385,000	585,000	4,485,000	585,000	585,000	585,000	585,000	585,000	\$18,720,000
Wholesale sugar leaf/shake	90,000	90,000	90,000	90,000	1,290,000	90,000	690,000	90,000	90,000	90,000	90,000	90,000	\$2,880,000
Clones	1,400,000	1,750,000	1,750,000	1,400,000	1,050,000	1,050,000	1,050,000	1,050,000	1,050,000	1,400,000	2,800,000	5,600,000	\$21,350,000

Gross Sales	\$16,100,000	\$4,450,000	\$4,450,000	\$4,100,000	\$31,950,000	\$3,750,000	\$17,850,000	\$3,750,000	\$3,750,000	\$4,100,000	\$5,500,000	\$8,300,000	\$108,050,000
Total Cash Receipts	\$16,100,000	\$4,450,000	\$4,450,000	\$4,100,000	\$31,950,000	\$3,750,000	\$17,850,000	\$3,750,000	\$3,750,000	\$4,100,000	\$5,500,000	\$8,300,000	\$108,050,000

Cash Paid Out

Lease	0	0	0	0	0	0	0	0	0	0	0	0	0
Marketing (festivals, competitions included)	0	0	0	0	0	0	0	0	0	30,000	30,000	30,000	90,000
Salaries	240,000	240,000	240,000	240,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	3,360,000
Employee bonuses						135,000	1,545,000	135,000	840,000	135,000	135,000	135,000	3,060,000
Employee taxes @26%	62,400	62,400	62,400	62,400	78,000	78,000	78,000	78,000	78,000	78,000	78,000	78,000	873,600
Electric	14,000	10,000	10,000	12,000	14,000	18,000	18,000	18,000	18,000	14,000	12,000	12,000	170,000
Cultivation expendables and supplies	1,880,000	255,000	255,000	255,000	2,855,000	255,000	1,555,000	255,000	255,000	255,000	255,000	255,000	8,585,000
Wholesale flower and trim packaging	24,900	2,400	2,400	2,400	38,400	2,400	20,400	2,400	2,400	2,400	2,400	2,400	105,300
Branded flower packaging	793,600	153,600	153,600	153,600	1,177,600	153,600	665,600	153,600	153,600	153,600	153,600	153,600	4,019,200
Clones and supplies	256,000	256,000	256,000	206,000	236,000	156,000	196,000	156,000	156,000	206,000	406,000	806,000	3,292,000
Hand trimming	400,000	150,000	150,000	150,000	550,000	150,000	350,000	150,000	150,000	150,000	150,000	150,000	2,650,000
Machine Trimming	460,000	22,500	22,500	22,500	722,500	22,500	372,500	22,500	22,500	22,500	22,500	22,500	1,757,500
Natural Gas	500	500	500	500	1,000	1,500	1,500	1,500	1,500	1,500	1,000	750	12,250
Security	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	240,000
Cannabis Laboratory Testing	1,288,000	138,000	138,000	138,000	1,978,000	138,000	1,058,000	138,000	138,000	138,000	138,000	138,000	5,566,000
Workers Comp	3,000	3,000	3,000	3,000	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	42,000
Business Insurance	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	180,000
Health insurance(s)	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	480,000
Legal fees	30,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	250,000
Janitorial Supplies	300	300	300	300	300	600	600	600	600	600	600	600	5,700
Waste disposal	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
Trash	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	3,000	3,000	3,000	30,600
Internet	250	250	250	250	250	250	250	250	250	250	250	250	3,000
Office supplies	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Equipment expenses*	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	300,000
Land prep/upkeep	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	240,000
Licensing	0	0	0	0	0	0	0	0	0	0	0	375,000	375,000
Misc Supplies	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	54,000
In-house distribution costs	402,500	111,250	111,250	102,500	798,750	93,750	446,250	93,750	93,750	102,500	137,500	207,500	2,701,250
Sales commission	591,000	126,000	126,000	126,000	1,005,000	126,000	565,500	126,000	126,000	126,000	126,000	126,000	3,295,500

Total Cash Paid Out	6,576,350	1,681,100	1,681,100	1,624,350	9,908,450	1,784,250	7,326,250	1,784,250	2,489,250	1,869,600	2,102,100	2,946,850	41,773,900
	0	0	0	0	0	0	0	0	0	0	0	0	0
County gross sales tax	644,000	178,000	178,000	164,000	1,278,000	150,000	714,000	150,000	150,000	164,000	220,000	332,000	4,322,000
State cultivators tax	381,600	61,920	61,920	61,920	887,520	61,920	474,720	61,920	61,920	61,920	61,920	61,920	2,301,120

Pre Tax Income	\$8,498,050.00	\$2,528,980.00	\$2,528,980.00	\$2,249,730.00	\$19,876,030.00	\$1,753,830.00	\$9,335,030.00	\$1,753,830.00	\$1,048,830.00	\$2,004,480.00	\$3,115,980.00	\$4,959,230.00	\$59,652,980
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Year 3

	June	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	Yearly Total
	2,021	2,021	2,021	2,021	2,021	2,021	2,021	2,022	2,022	2,022	2,022	2,022	
Cash on Hand (beginning of month)	12,948,850	22,472,500	25,241,400	28,010,300	30,485,950	52,527,500	54,493,250	65,017,000	66,982,750	68,243,500	70,473,900	73,871,800	
Cash Available (on hand + receipts, before cash out)	29,048,850	26,922,500	29,691,400	32,110,300	62,435,950	56,277,500	72,343,250	68,767,000	70,732,750	72,343,500	75,973,900	82,171,800	
Cash Position (end of month)	22,472,500	25,241,400	28,010,300	30,485,950	52,527,500	54,493,250	65,017,000	66,982,750	68,243,500	70,473,900	73,871,800	79,224,950	

Nursery and Cultivation

Zone 1 - 1.5 acres hoop light dep canopy	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	3000.00	36,000
Zone 2 - 3 acres outdoor canopy	7500.00	0.00	0.00	0.00	12000.00	0.00	6000.00	0.00	0.00	0.00	0.00	0.00	25,500
Zone 3 - 7 acres outdoor canopy	17500.00	0.00	0.00	0.00	28000.00	0.00	14000.00	0.00	0.00	0.00	0.00	0.00	59,500
Clones	200000.00	250000.00	250000.00	200000.00	150000.00	150000.00	150000.00	150000.00	150000.00	200000.00	400000.00	800000.00	3,050,000

Light Dep Product Allocations - LBs

Wholesale Flower (tops)	900	900	900	900	900	900	900	900	900	900	900	900	10,800
Branded Flower (tops)	600	600	600	600	600	600	600	600	600	600	600	600	7,200
Wholesale Flower (smalls)	900	900	900	900	900	900	900	900	900	900	900	900	10,800
Wholesale sugar leaf/shake	600	600	600	600	600	600	600	600	600	600	600	600	7,200
													36,000

Outdoor Product Allocations - LBs

Wholesale Flower (tops)	10,000	0	0	0	16,000	0	8,000	0	0	0	0	0	34,000
Branded Flower (tops)	2,500	0	0	0	4,000	0	2,000	0	0	0	0	0	8,500
Wholesale Flower (smalls)	7,500	0	0	0	12,000	0	6,000	0	0	0	0	0	25,500
Wholesale sugar leaf/shake	5,000	0	0	0	8,000	0	4,000	0	0	0	0	0	17,000
													85,000

Sales

Wholesale Flower (tops)	10,125,000	1,125,000	1,125,000	1,125,000	15,525,000	1,125,000	8,325,000	1,125,000	1,125,000	1,125,000	1,125,000	1,125,000	\$44,100,000
Branded Flower (tops)	3,900,000	900,000	900,000	900,000	5,700,000	900,000	3,300,000	900,000	900,000	900,000	900,000	900,000	\$21,000,000
Wholesale Flower (smalls)	585,000	585,000	585,000	585,000	8,385,000	585,000	4,485,000	585,000	585,000	585,000	585,000	585,000	\$18,720,000
Wholesale sugar leaf/shake	90,000	90,000	90,000	90,000	1,290,000	90,000	690,000	90,000	90,000	90,000	90,000	90,000	\$2,880,000
Clones	1,400,000	1,750,000	1,750,000	1,400,000	1,050,000	1,050,000	1,050,000	1,050,000	1,050,000	1,400,000	2,800,000	5,600,000	\$21,350,000

Gross Sales	\$16,100,000	\$4,450,000	\$4,450,000	\$4,100,000	\$31,950,000	\$3,750,000	\$17,850,000	\$3,750,000	\$3,750,000	\$4,100,000	\$5,500,000	\$8,300,000	\$108,050,000
Total Cash Receipts	\$16,100,000	\$4,450,000	\$4,450,000	\$4,100,000	\$31,950,000	\$3,750,000	\$17,850,000	\$3,750,000	\$3,750,000	\$4,100,000	\$5,500,000	\$8,300,000	\$108,050,000

Cash Paid Out

Lease	0	0	0	0	0	0	0	0	0	0	0	0	0
Marketing (festivals, competitions included)	0	0	0	0	0	0	0	0	0	30,000	30,000	30,000	90,000
Salaries	240,000	240,000	240,000	240,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	3,360,000
Employee bonuses						135,000	1,545,000	135,000	840,000	135,000	135,000	135,000	3,060,000
Employee taxes @26%	62,400	62,400	62,400	62,400	78,000	78,000	78,000	78,000	78,000	78,000	78,000	78,000	873,600
Electric	14,000	10,000	10,000	12,000	14,000	18,000	18,000	18,000	18,000	14,000	12,000	12,000	170,000
Cultivation expendables and supplies	1,880,000	255,000	255,000	255,000	2,855,000	255,000	1,555,000	255,000	255,000	255,000	255,000	255,000	8,585,000
Wholesale flower and trim packaging	24,900	2,400	2,400	2,400	38,400	2,400	20,400	2,400	2,400	2,400	2,400	2,400	105,300
Branded flower packaging	793,600	153,600	153,600	153,600	1,177,600	153,600	665,600	153,600	153,600	153,600	153,600	153,600	4,019,200
Clones and supplies	256,000	256,000	256,000	206,000	236,000	156,000	196,000	156,000	156,000	206,000	406,000	806,000	3,292,000
Hand trimming	400,000	150,000	150,000	150,000	550,000	150,000	350,000	150,000	150,000	150,000	150,000	150,000	2,650,000
Machine Trimming	460,000	22,500	22,500	22,500	722,500	22,500	372,500	22,500	22,500	22,500	22,500	22,500	1,757,500
Natural Gas	500	500	500	500	1,000	1,500	1,500	1,500	1,500	1,500	1,000	750	12,250
Security	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	240,000
Cannabis Laboratory Testing	1,288,000	138,000	138,000	138,000	1,978,000	138,000	1,058,000	138,000	138,000	138,000	138,000	138,000	5,566,000
Workers Comp	3,000	3,000	3,000	3,000	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	42,000
Business Insurance	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	180,000
Health insurance(s)	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	480,000
Legal fees	30,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	250,000
Janitorial Supplies	300	300	300	300	300	600	600	600	600	600	600	600	5,700
Waste disposal	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
Trash	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	3,000	3,000	3,000	30,600
Internet	250	250	250	250	250	250	250	250	250	250	250	250	3,000
Office supplies	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Equipment expenses*	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	300,000
Land prep/upkeep	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	240,000
Licensing	0	0	0	0	0	0	0	0	0	0	0	375,000	375,000
Misc Supplies	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	54,000
In-house distribution costs	402,500	111,250	111,250	102,500	798,750	93,750	446,250	93,750	93,750	102,500	137,500	207,500	2,701,250
Sales commission	591,000	126,000	126,000	126,000	1,005,000	126,000	565,500	126,000	126,000	126,000	126,000	126,000	3,295,500

Total Cash Paid Out	6,576,350	1,681,100	1,681,100	1,624,350	9,908,450	1,784,250	7,326,250	1,784,250	2,489,250	1,869,600	2,102,100	2,946,850	41,773,900
	0	0	0	0	0	0	0	0	0	0	0	0	0
County gross sales tax	644,000	178,000	178,000	164,000	1,278,000	150,000	714,000	150,000	150,000	164,000	220,000	332,000	4,322,000
State cultivators tax	381,600	61,920	61,920	61,920	887,520	61,920	474,720	61,920	61,920	61,920	61,920	61,920	2,301,120

Pre Tax Income	\$8,498,050.00	\$2,528,980.00	\$2,528,980.00	\$2,249,730.00	\$19,876,030.00	\$1,753,830.00	\$9,335,030.00	\$1,753,830.00	\$1,048,830.00	\$2,004,480.00	\$3,115,980.00	\$4,959,230.00	\$59,652,980
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Pro-forma Income Statement

REVENUE	Year 1	Year 2	Year 3
Gross sales	24,975,000	108,050,000	108,050,000
OPERATING EXPENSES			
Cultivation/clones	2,632,500	11,877,000	11,877,000
Trimming	1,293,750	4,407,500	4,407,500
Packaging	1,170,000	4,124,500	4,124,500
Testing	1,035,000	5,566,000	5,566,000
Marketing	90,000	90,000	90,000
Distribution	624,375	2,701,250	2,701,250
Salaries	1,590,000	6,420,000	6,420,000
Sales commission	945,000	3,295,500	3,295,500
Equipment	1,595,000	300,000	300,000
Waste disposal	24,000	30,000	30,000
Janitorial	5,700	5,700	5,700
Building imp/Land upkeep	244,000	240,000	240,000
Licensing	375,000	375,000	375,000
Workers comp	10,875	42,000	42,000
Health insurance	105,000	480,000	480,000
Business insurance	60,000	180,000	180,000
Legal	145,000	250,000	250,000
Security	153,000	240,000	240,000
Utilities	167,250	221,850	221,850
State and county taxes	1,463,400	6,623,120	6,623,120
Employee tax	226,200	873,600	873,600
Misc	34,500	54,000	54,000
Total Operating Expenses	13,989,550	48,397,020	48,397,020
Pre Tax Income	10,985,450	59,652,980	59,652,980